

Message Text

UNCLASSIFIED

PAGE 01 USBERL 02502 231107Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 085585

P R 231030Z NOV 76

FM USMISSION USBERLIN

TO USDOC PRIORITY

INFO SECSTATE WASHDC PRIORITY 3474

AMEMBASSY BONN

UNCLAS USBERLIN 2502

E O 11652: NA

TAGS: BEXP, EDIS, GW, WB

SUBJ: TRADE COMPLAINT: R. HINTZE

REF: 10 FAM 983.1

1. MISSION HAS RECEIVED INQUIRY INVOLVING DOW CORNING
CORP., SAGINAW ROAD, MIDLAND, MICHIGAN 48640.

2. HERR RICHARD HINTZE, SUEDEWEST-KORSO 66, D-1000
BERLIN 41, GERMANY, SENT TELEX ON NOVEMBER 10, 1976,
TO DOW CORNING ASKING FOR QUOTATION ON CHEMICAL
(TOLUIDINE DI-ISOCYANATE - TDI65/35). FIRST YEAR'S
ORDER COULD AMOUNT TO US \$1 MILLION RPT US \$1 MILLION.
TELEX HAS NOT RPT NOT BEEN ACKNOWLEDGED.

3. SO FAR HERR HINTZE HAS RECEIVED TWO OFFERS FROM
EUROPEAN FIRMS, WHOSE PRICES ARE TOO HIGH. IF HE
CANNOT FIND ANOTHER SUPPLIER HE WILL ACCEPT THESE OFFERS.
HE BELIEVES CHEMICAL COULD BE FOUND IN U.S. MARKET AT
COMPETITIVE PRICE. HINTZE IS SUBJECT OF
T.O. 428-02-PO-158 (USBERLIN 2388).

4. MISSION WOULD APPRECIATE DEPARTMENT'S ASSISTANCE
IN DETERMINING IF DOW CORNING INTERESTED IN THIS TRADE
OPPORTUNITY. IF SO, RECOMMEND IMMEDIATE RESPONSE TO
HINTZE. GEORGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Draft Date: 23 NOV 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Exemptions: n/a
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Margaret P. Grafeld
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